



Innovativetraining4u

SOFT SKILLS PROGRAMS

- Emotional Intelligence
- Communication skills
- Presentation skills
- Negotiation skills



ENHANCING INTERPERSONAL
EFFECTIVENESS THROUGH

EMOTIONAL INTELLIGENCE

Critical competency for collaboration

**Identifying and building the
underlying competencies of
Emotional Intelligence**

- Creating and sustaining relationships.
- Resolving conflict.
- Triggering group emotions.





Enhancing personal effectiveness
through

COMMUNICATION SKILLS

Communicating precisely and being
influential

FOCUS AREAS

- Communication gaps.
- Formulating precise communication.
- Listening effectively.
- whole-braining communication.
- Influencing.
- Communicating effectively in different scenarios.





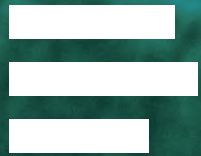
Enhancing influence through

PRESENTATION SKILLS

Making power presentations

FOCUS AREAS

- Common inadequacies in presentations.
- Competencies of an effective presenter.
- Structuring the presentation.
- From problem to solution mapping.
- Dealing with objections.
- Wholebraining the presentation.
- Influencing the audience.



Enhancing

NEGOTIATION SKILLS

formulating win-win agreements

FOCUS AREAS

- Alternative negotiation strategies.
- Competency of negotiation.
- Negotiation Zone: BATNA & ZOPA.
- Negotiation process.
- Trade offs
- Influencing
- Negotiation power.



CONTACT US

INNOVATION SYSTEMS CONSULTING

www.insycon.org

1270(gf),Block C2,Palam
Vihar,Gurugram,India-122017.
Ph:9810354339,8178672146
sanjiv@insycon.org

